

Operating Metrics

For the First Quarter ended June 30, 2010

Revenue by Geography	Q1 FY 2010	Q4 FY 2010	Q1 FY 2011
North America	52.3%	54.0%	55.0%
Latin America	4.6%	4.4%	4.3%
UK	16.9%	15.2%	15.1%
Continental Europe	11.0%	10.0%	8.9%
India	9.1%	8.9%	8.8%
Asia Pacific	4.3%	5.6%	5.9%
MEA	1.8%	1.9%	2.0%

Customer's Industry Vertical / Domain	Q1 FY 2010	Q4 FY 2010	Q1 FY 2011
BFSI	43.8%	45.6%	44.7%
Telecom	13.2%	12.2%	12.7%
Retail & Distribution	10.6%	10.9%	11.0%
Manufacturing	8.7%	7.8%	7.4%
Hi-Tech	4.3%	4.4%	4.6%
Life Sciences & Healthcare	4.9%	5.2%	5.2%
Transportation	3.3%	3.2%	3.1%
Energy & Utilities	2.5%	3.0%	3.3%
Media & Entertainment	2.0%	1.8%	1.9%
Others	6.7%	5.9%	6.1%

Contract Type	Q1 FY 2010	Q4 FY 2010	Q1 FY 2011
Time and Material basis	52.6%	51.3%	50.9%
Fixed price, fixed time basis	47.4%	48.7%	49.1%

Client Concentration	Q1 FY 2010	Q4 FY 2010	Q1 FY 2011
Top client contribution to revenues*	5.7%	8.2%	8.1%
Top 5 clients contribution to revenues*	19.4%	21.8%	22.0%
Top 10 clients contribution to revenues*	28.0%	30.2%	30.5%
US \$ 1 mm Clients*	423	409	409
US \$ 5 mm Clients*	178	183	191
US \$ 10 mm Clients*	113	118	122
US \$ 20 mm Clients*	59	63	65
US \$ 50 mm Clients*	23	23	24
US \$ 100 mm Clients*	6	7	7
Number of active clients	933	917	930
New clients added in the period	26	39	36
Revenue from Repeat Business	99.7%	95.7%	98.4%
Revenue from New Business	0.3%	4.3%	1.6%

Onsite – Offshore Split	Q1 FY 2010	Q4 FY 2010	Q1 FY 2011
Offshore	50.4%	51.0%	51.2%
Onsite	44.4%	43.6%	43.6%
GDC/RDC	5.2%	5.4%	5.2%

* For the Last Twelve Months

Service Offerings	Q1 FY 2010	Q4 FY 2010	Q1 FY 2011
IT Solutions and Services			
Application Development & Maintenance	48.7%	47.6%	47.9%
Business Intelligence	6.1%	5.4%	5.4%
Enterprise Solutions	10.9%	10.1%	9.8%
Assurance Services	4.4%	5.8%	6.4%
Engineering & Industrial Services	5.2%	4.8%	4.8%
Infrastructure Services	9.3%	8.3%	8.7%
Global Consulting	1.4%	2.5%	2.1%
Asset Leverage Solutions	2.6%	4.0%	3.7%
Business Process Outsourcing	11.4%	11.5%	11.2%

Utilization Rate	Q1 FY 2010	Q4 FY 2010	Q1 FY 2011
Including Trainees	71.3%	74.3%	74.8%
Excluding Trainees	79.2%	81.8%	82.6%

Employees (End of the Period)	Q1 FY 2010	Q4 FY 2010	Q1 FY 2011
Total Number of Employees including Indian Subsidiaries (End of the Period)	141,642	160,429	163,700
Total Number of Employees – TCS Limited (End of the Period)	123,404	140,619	142,939
Gross Addition	2,828	16,851	10,849
Net Addition	(2,119)	10,775	3,271
Attrition Rate	11.5%	11.8%	13.1%