

Operating Metrics

For the Third Quarter ended December 31, 2009

Revenue by Geography	Q3 FY 2009	Q2 FY 2010	Q3 FY 2010
North America	52.2%	52.5%	52.5%
Ibero America	5.1%	5.0%	4.9%
UK	18.5%	16.5%	16.0%
Continental Europe	10.7%	10.6%	10.4%
India	6.8%	8.1%	8.5%
Asia Pacific	5.0%	5.4%	5.6%
MEA	1.7%	1.9%	2.1%

Customer's Industry Vertical / Domain	Q3 FY 2009	Q2 FY 2010	Q3 FY 2010
BFSI	41.9%	45.0%	45.0%
Telecom	13.8%	12.0%	12.1%
Manufacturing	10.6%	8.7%	8.3%
Retail & Distribution	11.2%	12.0%	12.0%
Hi-Tech	6.7%	4.8%	5.0%
Life Sciences & Healthcare	5.2%	6.0%	5.9%
Transportation	3.7%	3.5%	3.4%
Energy & Utilities	2.6%	2.8%	3.4%
Media & Entertainment	2.0%	2.2%	2.1%
Others	2.3%	3.0%	2.8%

Contract Type	Q3 FY 2009	Q2 FY 2010	Q3 FY 2010
Time and Material basis	54.5%	52.8%	52.0%
Fixed price, fixed time basis	45.5%	47.2%	48.0%

Client Concentration	Q3 FY 2009	Q2 FY 2010	Q3 FY 2010
Top client contribution to revenues*	5.1%	6.8%	8.1%
Top 5 clients contribution to revenues*	17.3%	20.5%	21.5%
Top 10 clients contribution to revenues*	26.3%	28.9%	29.9%
US \$ 1 mm Clients*	395	409	419
US \$ 5 mm Clients*	166	171	178
US \$ 10 mm Clients*	112	111	112
US \$ 20 mm Clients*	59	62	61
US \$ 50 mm Clients*	23	23	23
US \$ 100 mm Clients*	7	6	6
Number of active clients	965	896	917
New clients added in the period	41	30	32
Revenue from Repeat Business	96.3%	98.2%	96.5%
Revenue from New Business	3.7%	1.8%	3.5%

Onsite – Offshore Split	Q3 FY 2009	Q2 FY 2010	Q3 FY 2010
Offshore	43.6%	51.1%	51.3%
Onsite	51.0%	42.7%	42.5%
GDC/RDC	5.4%	6.2%	6.2%

Service Offerings	Q3 FY 2009	Q2 FY 2010	Q3 FY 2010
IT Solutions and Services			
Application Development & Maintenance	49.0%	49.6%	49.1%
Business Intelligence	8.1%	5.7%	5.7%
Enterprise Solutions	12.6%	10.3%	10.5%
Assurance Services	4.2%	4.8%	5.1%
Engineering & Industrial Services	6.3%	5.0%	4.9%
Infrastructure Services	8.3%	8.0%	7.9%
Global Consulting	2.5%	1.6%	2.1%
Asset Leverage Solutions	3.2%	3.2%	3.2%
Business Process Outsourcing	5.8%	11.8%	11.5%

Utilization Rate	Q3 FY 2009	Q2 FY 2010	Q3 FY 2010
Including Trainees	71.8%	73.6%	77.2%
Excluding Trainees	79.9%	79.5%	81.1%

Employees	Q3 FY 2009	Q2 FY 2010	Q3 FY 2010
Total Number of Employees including Subsidiaries (End of the Period)	130,343	141,962	149,654
Total Number of Employees – TCS Limited (End of the Period)	125,629	123,092	130,509
Gross Addition	12,007	5,530	12,854
Net Addition	8,733	320	7,692
Attrition Rate	11.9%	11.4%	11.5%