



# Tata Consultancy Services: Driving 30% productivity gains with SAP Learning Hub

Tata Consultancy Services (TCS) is a global leader in IT services, consulting, and business solutions with more than 580,000 employees worldwide. For over 25 years, TCS has partnered with SAP to help organizations grow their businesses and drive digital transformation.

To build a client and AI-ready workforce, TCS increased its investment in SAP Learning Hub. This helped the team centralize learning and certification, supported by an in-house program that tracks progress and boosts employee engagement.





# How TCS built a future-ready SAP workforce to deliver customer success at scale

## Before: Challenges and opportunities

- Need for better access to structured learning and expert guidance for specialized and emerging SAP solutions to reduce critical skills gaps.
- Consultants with outdated SAP Certifications required clear recertification pathways.
- Demand for scalable digital learning opened opportunities to streamline enablement cycles and costs.

## Why SAP Learning Hub

- Centralized learning and certification supports consistent skills development across a global SAP workforce.
- Guided, role-based learning aligned to SAP solutions supports faster onboarding and improved readiness for client engagements.
- Hands-on practice systems build consultant confidence by supplementing existing system access.

## After: Value-driven results

- Faster onboarding and deployment, reducing time to readiness for new and upskilled consultants by 30%.
- Reduced training logistics costs by 45% through increased adoption of digital learning and less reliance on in-person training.
- Enabled a unified SAP learning experience that reduced coordination work and delivered operational efficiencies.

“With SAP Learning Hub, TCS is transforming talent across core ERP, cloud, and emerging AI-driven capabilities to engage customers with confidence and speed.”

Nishant Dave, Global Head – SAP Practice, Tata Consultancy Services

**45%**  
decrease in training-related costs

**30%**  
faster deployment of new consultants

**4x**  
increase in certified consultants

**Tata Consultancy Services**  
Mumbai, India  
[tcs.com](https://www.tcs.com)

**Industry**  
Consulting, Technology, and Managed Services

**Products and services**  
Strategic Advisory, Digital Transformation and ERP Modernization, AI & Intelligent Technologies, Data & Analytics, Industry and LoB Solutions, and Managed Services & Application Management Services

**Employees**  
580,000+

**Revenue**  
\$30 billion (2025)

**Featured solutions**  
SAP Learning Hub, SAP Certification