

TCS BaNCS in CHINA

Senior delegation from TCS Financial Solutions visits key TCS BaNCS client banks in China

In July 2018, a senior delegation from TCS Financial Solutions visited **Hubei Rural Credit Unions (HBRCU)** and **Shanghai Rural Commercial Bank (SHRCB)**, which are key TCS BaNCS clients in China. The delegation was led by Venkateshwaran Srinivasan, Global Head of TCS Financial Solutions.

The visit occurred at a critical stage for the Beijing office of TCS Financial Solutions. To expand from being solely a core banking vendor in China, TCS Financial Solutions has initiated a transformation journey to become a comprehensive financial solutions provider focused on delivering selected new growth solutions based on TCS BaNCS. These solution areas represent important foundations of the newly-announced TCS Business 4.0 Framework, designed for the Internet-based finance ecosystem.

Along with this transformation, TCS has also reemphasized its commitment to core banking and its unwavering support for the 12 banks in China currently using TCS BaNCS for Core Banking.

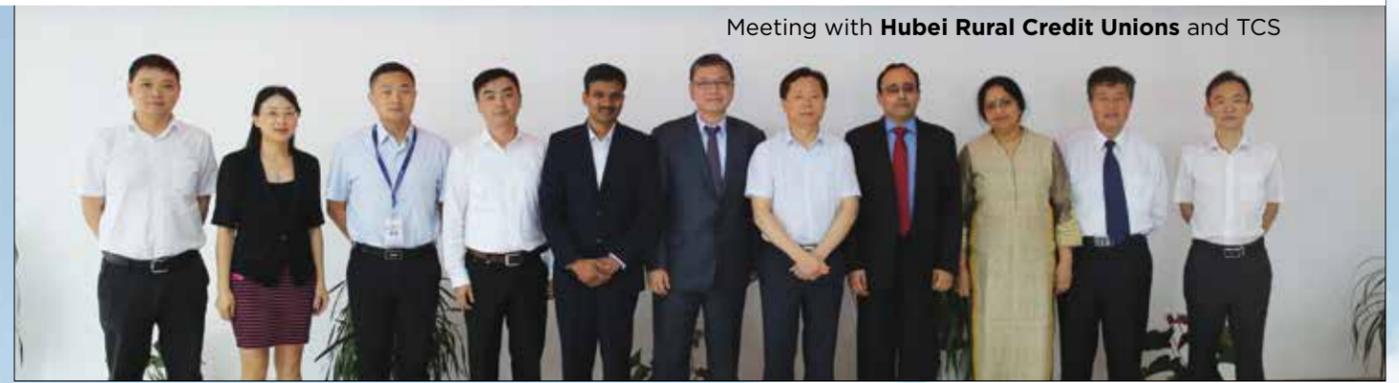
Mr. Jinsheng Shen, Director of **HBRCU**, has affirmed the performance of TCS BaNCS Core Banking System and the satisfaction with professional services delivered by TCS in the past seven years since the implementation of TCS BaNCS at **HBRCU**, the leading rural credit union of Hubei Province.

HBRCU and TCS have both expressed their intention for further cooperation, especially in new technologies to help **HBRCU** to deal with the challenges brought by Internet-based business models and challengers quickly developing in China. The new solution set from TCS BaNCS was presented in a meeting between **HBRCU** and TCS, with positive feedback received from those in attendance, including the President and General Managers of IT and major business departments from the bank.

In Shanghai, TCS executives met with the Chairman of **Shanghai Rural Commercial Bank**, Mr. Guangheng Ji, who had visited the TCS Financial Solutions offices in Bangalore earlier in 2018. A warm and constructive discussion ensued, covered topics including the cutting-edge technology of TCS BaNCS and the IT governance strategy of **Shanghai Rural Commercial Bank**. The bank also hosted the TCS executive delegation with a visit to the Shanghai Rural Commercial Bank Museum, which impressively demonstrated the history of the bank and its major business and technology achievements.

湖北农信与塔塔公司 (TCS) 工作

Meeting with Hubei Rural Credit Unions and TCS



Also participating in all the meetings and activities were Neetha Melanta from TCS Financial Solutions, and Thomas Chern and Venketeswar Eegapati, heads of the TCS Financial Solutions Beijing office.

HUNAN RURAL CREDIT UNION

TCS BaNCS has gone live in **Hunan Rural Credit Union** following a 30-month deployment.

HNRCC has centralized TCS BaNCS operations that had previously managed by about 100 different software solutions run at the branch level. Over 830 banking functions were integrated into the single solution of TCS BaNCS, without disruption of customer service or day-to-day operations.

GANSU BANK

TCS BaNCS has gone live in **Gansu Bank**, the only provincial city commercial bank in Gansu province. The go-live was a complex overhaul of the IT infrastructure in the bank, involving the integration of TCS BaNCS with 100 other peripheral systems. Established in 2011, **Gansu Bank** has total assets of RMB 313 billion and customer deposits of RMB 198 billion as of June 2018.

Executives from **Shanghai Rural Commercial Bank** welcome the delegation from TCS to Shanghai. At center: Venkateshwaran Srinivasan, Head of TCS Financial Solutions, and Mr. Guangheng Ji, Chairman, Shanghai Rural Commercial Bank.

