

**TATA CONSULTANCY SERVICES LIMITED**

Registered Office : 9th Floor, Nirmal Building, Nariman Point, Mumbai 400021

**PART I : Statement of Consolidated Audited Financial Results for the Quarter ended June 30, 2012**

*(₹ in Lakhs)*

		Quarter ended			Year ended
		June 30, 2012	March 31, 2012	June 30, 2011	March 31, 2012
<b>1</b>	<b>INCOME FROM OPERATIONS</b>				
	a) Information Technology and Consultancy Services	1452137	1289869	1044421	4736221
	b) Sale of Equipment and Software Licenses (Net of excise)	34734	36064	35281	153162
	<b>Total income from operations (net)</b>	<b>1486871</b>	<b>1325933</b>	<b>1079702</b>	<b>4889383</b>
<b>2</b>	<b>EXPENSES</b>				
	a) Employee Benefits Expense	570661	498302	422098	1855124
	b) Overseas Business Expense	206295	179659	152296	675301
	c) Services rendered by Business Associates and Others	82749	73507	49530	241461
	d) Depreciation and amortisation expense	24704	24341	20793	91794
	e) Other Expenses	194777	182013	152493	673966
	<b>Total Expenses</b>	<b>1079186</b>	<b>957822</b>	<b>797210</b>	<b>3537646</b>
<b>3</b>	<b>PROFIT FROM OPERATIONS BEFORE OTHER INCOME, FINANCE COSTS AND TAXES (1-2)</b>	<b>407685</b>	<b>368111</b>	<b>282492</b>	<b>1351737</b>
<b>4</b>	OTHER INCOME (NET)	18626	9862	29414	42817
<b>5</b>	<b>PROFIT BEFORE FINANCE COSTS AND TAXES (3+4)</b>	<b>426311</b>	<b>377973</b>	<b>311906</b>	<b>1394554</b>
<b>6</b>	FINANCE COSTS	655	301	472	2223
<b>7</b>	<b>PROFIT BEFORE TAXES (5-6)</b>	<b>425656</b>	<b>377672</b>	<b>311434</b>	<b>1392331</b>
<b>8</b>	TAX EXPENSE	89889	85747	67385	339986
<b>9</b>	<b>PROFIT AFTER TAXES BUT BEFORE MINORITY INTEREST AND SHARE OF LOSS OF ASSOCIATE (7-8)</b>	<b>335767</b>	<b>291925</b>	<b>244049</b>	<b>1052345</b>
<b>10</b>	SHARE OF LOSS OF ASSOCIATE	-	-	-	-
<b>11</b>	MINORITY INTEREST	3999	2432	2573	10996
<b>12</b>	<b>NET PROFIT FOR THE PERIOD (9-10-11)</b>	<b>331768</b>	<b>289493</b>	<b>241476</b>	<b>1041349</b>
<b>13</b>	Paid up Equity Share Capital (Face Value : ₹ 1 per share)	19572	19572	19572	19572
<b>14</b>	<b>Reserves excluding Revaluation Reserves</b>				<b>2928351</b>
<b>15</b>	Basic and diluted earnings per share (in ₹)	16.92	14.70	12.32	53.07
<b>16</b>	<b>Dividend per share (par value ₹ 1/- each)</b>				
	Interim dividend on equity shares (in ₹)	3.00	-	3.00	9.00
	Final dividend on equity shares (in ₹)	-	16.00	-	16.00
	Total dividend on equity shares (in ₹)	3.00	16.00	3.00	25.00
	Total equity dividend percentage	300.00	1600.00	300.00	2500.00
	Dividend on redeemable preference shares (in ₹)	-	0.22	-	0.22
	Preference dividend percentage	-	22.00	-	22.00

**PART II: Selected Information for the Quarter ended June 30, 2012**

**(A) PARTICULARS OF SHAREHOLDING**

	Particulars	Quarter ended			Year ended
		June 30,	March 31,	June 30,	March 31,
		2012	2012	2011	2012
<b>1</b>	<b>Total Public Shareholding</b>				
	- Number of shares	509280086	509280086	507407900	509280086
	- Percentage of shareholding	26.02	26.02	25.93	26.02
<b>2</b>	<b>Promoters and promoter group Shareholding</b>				
	<b>a) Pledged / Encumbered</b>				
	- Number of shares	79500000	79500000	161100000	79500000
	- Percentage of shares (as a % of the total equity shareholding of promoter and promoter group)	5.49	5.49	11.11	5.49
	- Percentage of shares (as a % of the total equity share capital of the company)	4.06	4.06	8.23	4.06
	<b>b) Non-Encumbered</b>				
	- Number of shares	1368440910	1368440910	1288713096	1368440910
	- Percentage of shares (as a % of the total equity shareholding of promoter and promoter group)	94.51	94.51	88.89	94.51
	- Percentage of shares (as a % of the total equity share capital of the company)	69.92	69.92	65.84	69.92

**(B) Information on investors' complaints for the 3 months ended June 30, 2012**

Pending at the beginning of the quarter	Received during the quarter	Disposed of during the quarter	Remaining unresolved at the end of the quarter
1	24	25	0

**Consolidated Segment Information**

(₹ in Lakhs)

	Quarter ended			Year ended
	June 30,	March 31,	June 30,	March 31,
	2012	2012	2011	2012
<b>REVENUES BY INDUSTRY PRACTICE</b>				
Banking, Financial Services and Insurance	638924	559749	467688	2106222
Manufacturing	117469	104773	81845	380054
Retail and Consumer Packaged Goods	195387	166288	125688	595447
Telecom, Media and Entertainment	185291	160829	149862	620469
Others	349800	334294	254619	1187191
<b>REVENUES FROM OPERATIONS</b>	<b>1486871</b>	<b>1325933</b>	<b>1079702</b>	<b>4889383</b>
<b>SEGMENT RESULTS</b>				
Banking, Financial Services and Insurance	185350	171239	136700	649307
Manufacturing	29642	28061	19374	98589
Retail and Consumer Packaged Goods	60868	50907	32302	174214
Telecom, Media and Entertainment	50963	47865	46490	188957
Others	102173	91626	65655	320281
<b>Total</b>	<b>428996</b>	<b>389698</b>	<b>300521</b>	<b>1431348</b>
Unallocable Expenses (Net)	21966	21888	18501	81834
<b>Operating income</b>	<b>407030</b>	<b>367810</b>	<b>282020</b>	<b>1349514</b>
Other Income (Net)	18626	9862	29414	42817
<b>PROFIT BEFORE TAXES</b>	<b>425656</b>	<b>377672</b>	<b>311434</b>	<b>1392331</b>
	<b>As at</b>	<b>As at</b>	<b>As at</b>	
	<b>June 30,</b>	<b>March 31</b>	<b>June 30,</b>	
	<b>2012</b>	<b>2012</b>	<b>2011</b>	
<b>SEGMENT CAPITAL EMPLOYED</b>				
Banking, Financial Services and Insurance	962627	857043	741973	
Manufacturing	111652	99149	82338	
Retail and Consumer Packaged Goods	167459	138366	104942	
Telecom, Media and Entertainment	220780	190126	191941	
Others	580579	517900	382800	
	<b>2043097</b>	<b>1802584</b>	<b>1503994</b>	
Unallocable Assets (Net)	1253929	1211216	1174438	
<b>Total Capital Employed (Net)</b>	<b>3297026</b>	<b>3013800</b>	<b>2678432</b>	

**Note :**

The Group has identified business segments (industry practice) as its primary segment and geographic segment as its secondary segment.

Business segments comprise companies providing banking, finance and insurance services, manufacturing companies, companies in retail and consumer packaged goods industries, companies in telecommunication, media and entertainment and others such as energy, resources and utilities, Hi-Tech industry practice, life science and healthcare, s-Governance, travel, transportation and hospitality, products, etc.

Previous period figures have been regrouped, wherever necessary.

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Statement of Audited Financial Results for the Quarter ended June 30, 2012

(₹ in Lakhs)

		Quarter ended			Year ended
		June 30,	March 31,	June 30,	March 31,
		2012	2012	2011	2012
<b>1</b>	<b>INCOME FROM OPERATIONS</b>				
	a) Information Technology and Consultancy Services	1110226	980875	812768	3669926
	b) Sale of Equipment and Software Licenses (Net of excise)	30839	36216	31173	140497
	<b>Total income from operations (net)</b>	<b>1141065</b>	<b>1017091</b>	<b>843941</b>	<b>3810423</b>
<b>2</b>	<b>EXPENSES</b>				
	a) Employee Benefits Expense	403297	364753	309385	1357268
	b) Overseas Business Expense	177222	152587	131109	580479
	c) Services rendered by Business Associates and Others	87951	74614	51557	258788
	d) Depreciation and amortisation expense	18179	18422	15726	68817
	e) Other Expenses	127410	121115	108484	475316
	<b>Total Expenses</b>	<b>814059</b>	<b>731491</b>	<b>616261</b>	<b>2740668</b>
<b>3</b>	<b>PROFIT FROM OPERATIONS BEFORE OTHER INCOME, FINANCE COSTS AND TAXES (1-2)</b>	<b>327006</b>	<b>285600</b>	<b>227680</b>	<b>1069755</b>
<b>4</b>	<b>OTHER INCOME (NET)</b>	<b>16926</b>	<b>24346</b>	<b>25740</b>	<b>268518</b>
<b>5</b>	<b>PROFIT BEFORE FINANCE COST AND TAXES (3+4)</b>	<b>343932</b>	<b>309946</b>	<b>253420</b>	<b>1338273</b>
<b>6</b>	<b>FINANCE COSTS</b>	<b>426</b>	<b>243</b>	<b>236</b>	<b>1640</b>
<b>7</b>	<b>PROFIT BEFORE TAXES (5-6)</b>	<b>343506</b>	<b>309703</b>	<b>253184</b>	<b>1336633</b>
<b>8</b>	<b>TAX EXPENSE</b>	<b>63747</b>	<b>53869</b>	<b>46941</b>	<b>239035</b>
<b>9</b>	<b>NET PROFIT FOR THE PERIOD (7-8)</b>	<b>279759</b>	<b>255834</b>	<b>206243</b>	<b>1097598</b>
<b>10</b>	<b>Reserves excluding Revaluation Reserves</b>				<b>2456091</b>
<b>11</b>	Basic and diluted earnings per share (in ₹)	14.26	12.99	10.52	55.95

**NOTES:**

1. The consolidated financial results and the financial results of the Company for the quarter ended June 30, 2012 which have been audited by the statutory auditors have been reviewed by the Audit Committee of the Board and have been approved by the Board of Directors at its meeting held on July 12, 2012.
2. Other Income (consolidated) for the quarter ended June 30, 2012 includes foreign exchange loss (net) of ₹ 9375 lakhs (Previous period: net gain of ₹ 7956 lakhs respectively).
3. The Board of Directors at its meeting held on July 12, 2012, declared an interim dividend of ₹ 3 per equity share.
4. Previous period figures have been regrouped, wherever necessary.

For and on behalf of the Board of Directors

Mumbai  
July 12, 2012

**N. Chandrasekaran**  
CEO & Managing Director