

TCS Value Proposition Across the M&A Life Cycle

Buy-side Diligence

- Synergy Capture
- Operating Model Analysis
- Technology Due Diligence
- Cost and synergy benchmark

Sell-side Diligence

- IT Portfolio complexity assessment and scoping
- Carve-out readiness assessment
- Separation cost analysis and benchmarking

Target Operating Model & Organizational Design

- IT: Day 1 operating model (Deal closure operations)
- IT: Day 2 operating model (TSA exit and migration to buyer completed)
- IT: Target operating model (synergies and deal strategy implemented)

M&A Strategy and Services in a Box

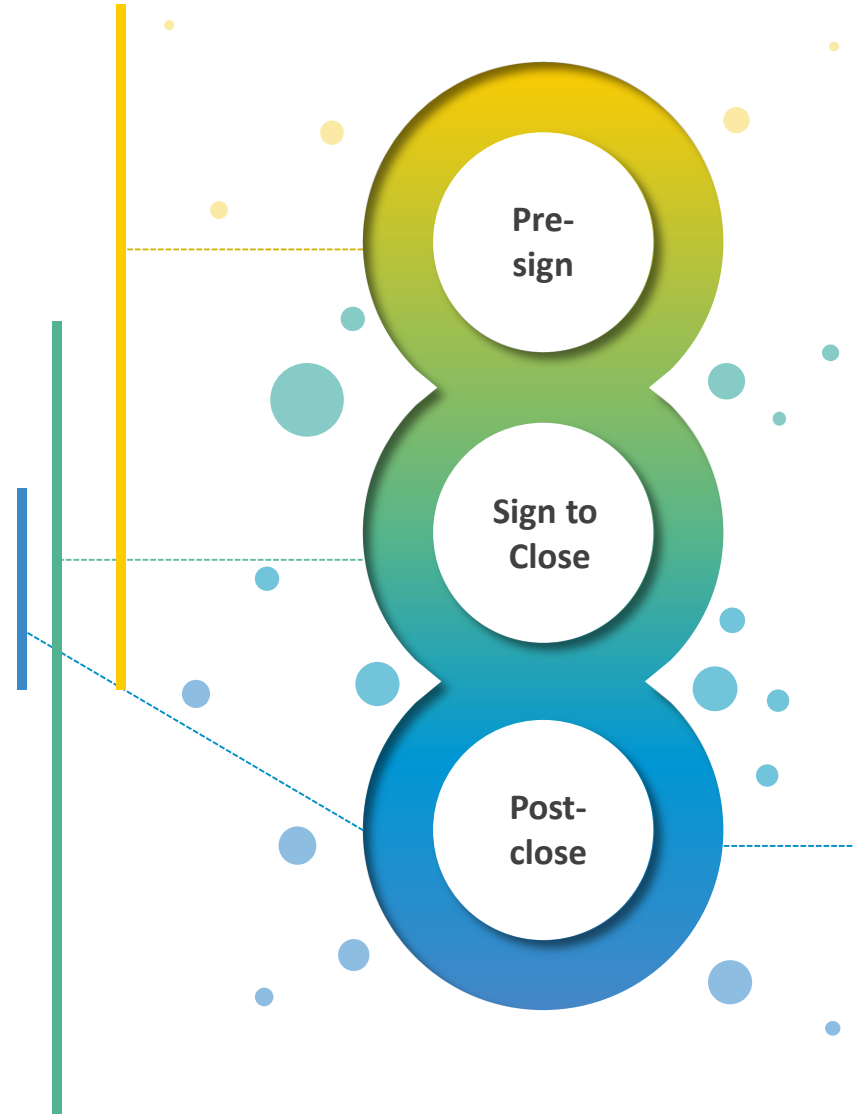
- M&A Program Management Office, Interdependency and RAID management
- Value & Synergy Management: Identify, Capture, Track, and Realize
- Change and Communication Management
- Industry, Functional, and Process Leading Practices
- Platforms, Operations, Infrastructure

Integration Readiness & Execution

- Day 1 readiness and day 100 planning
- Day 1 systems platform / landing zone (e.g. "ERP in a box")
- Data migration & testing factories
- TSA implementation
- Day 1 testing, cutover, and hyper care

Divestiture Readiness & Execution

- Day 1 and target state blueprinting
- Organization and operating model design
- Technology Strategy and Roadmap definition
- Process and operations harmonization and rationalization



Post-merger Integration Planning & Execution

- ERP and other applications integration or consolidation
- IT infrastructure integration and IT portfolio rationalization
- Data Harmonization and Consolidation
- IT Sourcing and Vendor rationalization

TSA Management

- TSA service delivery and management (RUN TSA services)
- TSA exit : migration to Day 2 (target platform)
- Mitigate stranded costs

Deal Exit Planning

- Exit Assessment Planning
- Value Creation Refresh & Roadmap Development for Buyer

Transaction Value Creation Services

- Synergies and value initiatives implementation
- Synergies and value initiatives tracking



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