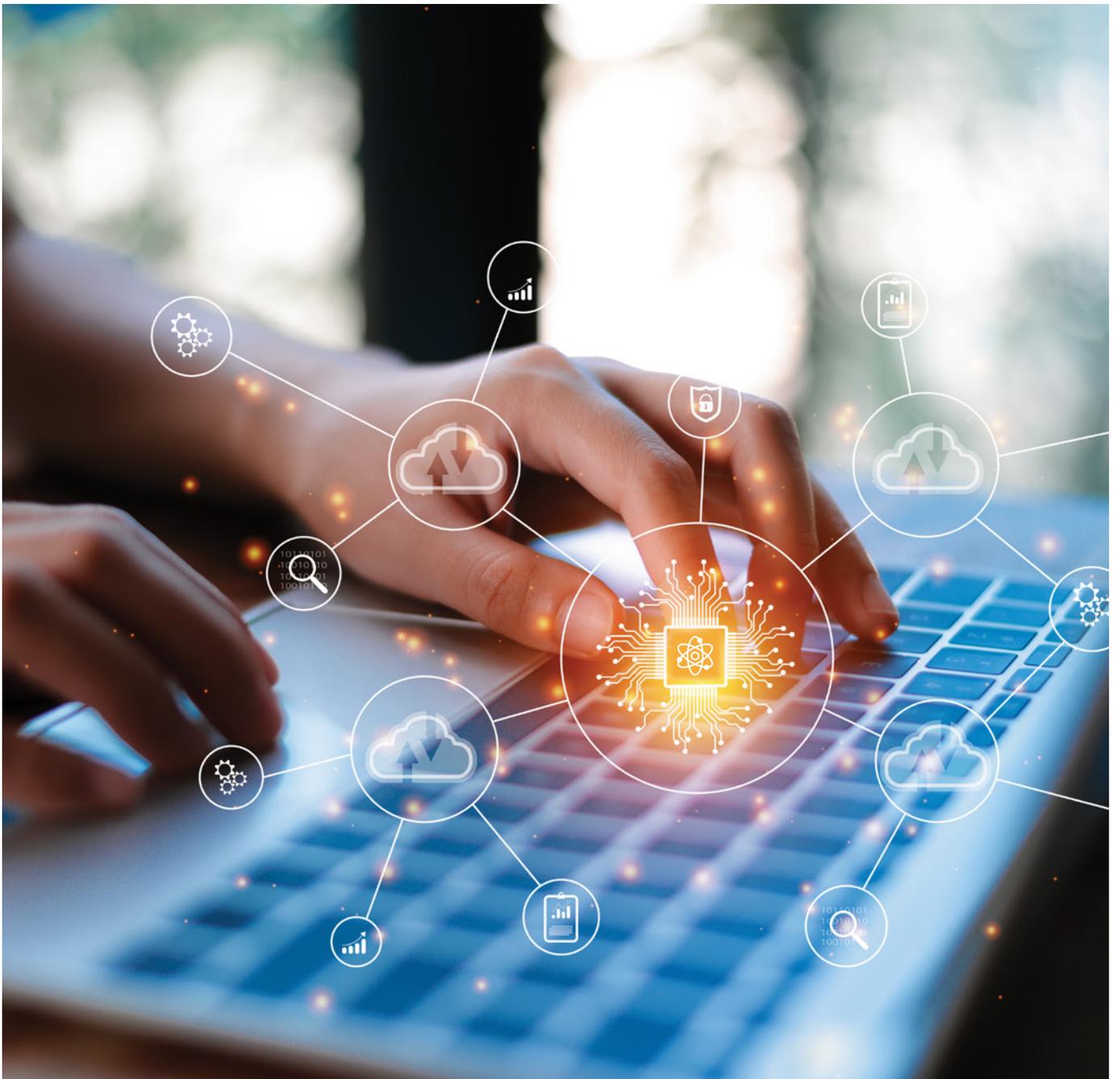


ConvertCore

Enterprise Application Services



In the digital era, successful enterprises are redefining their business models through digital transformation by influencing four key areas: customers, value proposition, capabilities, and finance. There is a constant need to innovate, keep oneself differentiated in the marketplace, and stay ahead of competition. Several organizations are leveraging the next generation ERP capabilities through SAP S/4HANA as their intelligent enterprise foundation. Today, enterprises have the choice of embarking on a greenfield digital transformation journey leveraging SAP S/4HANA or adopting the system conversion path to establish a digital core.

TCS ConvertCore builds a business case for defining an outcome-driven conversion roadmap to SAP S/4HANA that is predictable and modular. It leverages TCS' proven integrated consulting framework that leads an end-to-end digital transformation to ensure business agility, accelerate value realization, and provide platform for continuous innovation and growth.

Overview

For enterprises embarking on a transformation journey, greenfield is a choice when the need is to usher in a business model change or integrate the disparate ERP systems that exist due to frequent mergers and acquisitions or divestitures. Meanwhile, system conversion is the preferred path for enterprises with a large ERP landscape, global SAP footprint, and stepped approach to business transformation. The key asks from enterprises embarking on the system conversion path are modularity and predictability. While modularity offers choices to customers for optimum T-shirt sizing, predictability helps assess the outcome and value from conversion programs.

TCS ConvertCore comes with a robust core packed with assessment framework, flexibility to choose from a simple or hybrid conversion, proof of concept, mandatory changes deployment, pre-identified SAP Fiori content, industry-specific accelerators, and comprehensive conversion master repository. In addition to the core, customers can leverage the built-in modular approach to choose additional objectives to drive incremental business value through conversion programs. The solution also comprises value drivers such as, cloud adoption, system consolidation, user experience enhancement, process simplification, and functionality improvement. TCS ConvertCore is a compelling proposition for enterprises to accelerate system conversion programs and pave a solid foundation to their digital transformation journey.

Our Solution

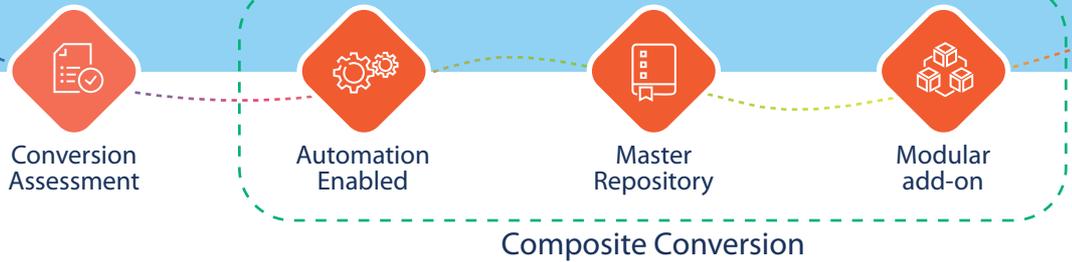
TCS ConvertCore comes with a range of capabilities such as:

- 1. Conversion Assessment:** Helps in faster value definition and builds business cases for customers to deduce ERP conversion impact and determine prerequisites before embarking on conversion
- 2. Composite Conversion:** Comprises a robust core and modular value add-on to choose from,
 - **Core Conversion:**
 - **Automation-enabled conversion:** Includes a host of necessary automated tools for conversion lifecycle. While automated code remediation helps reduce efforts, thus shortening conversion timeline and enabling effective tracking, the industry-specific test suites ensure accelerated and compliant deployment
 - **Downtime management:** Reduces data footprint using redundancy elimination to optimize downtime and ensure minimum disruptions with due consideration for large data volumes and integrations
 - **User experience:** Accelerates Fiori adoption, with necessary pre-activated apps frequently used in business processes
 - **Conversion master repository:** Provides access to 500+ artifacts such as process master lists, standard operating procedures, industry specific accelerators, and various deployment templates
 - **Modular Add-On:**
 - **Business value additions:** Going beyond conversion, the solution offers value drivers such as cloud adoption, user experience enhancement, process simplification, and functionality improvement

TCS ConvertCore | Digital transformation through Conversion

ConvertCore

Industrialized Conversion Offering, Customized for your Enterprise



Building Blocks



Benefits

With TCS ConvertCore, organizations can achieve the following benefits:

- **Faster time-to-market:** TCS ConvertCore accelerates conversion journey by up to 40% on effort and time by leveraging automation, master repository, and industry-specific accelerators, thereby gaining significant lead-time advantage
- **Competitive advantage:** Embeds industry-specific accelerators to build a foundational base for an intelligent enterprise ecosystem, thus providing them competitive edge, scalability for future business needs, and continuous innovations
- **Modularity and predictability:** Provides flexibility to clients to generate incremental business value and opportunity for future readiness with cloud adoption to offer definite predictability of outcome and value from their conversion journey
- **Business agility with minimum disruption:** Provides a modular and predictable base for perpetual transformation with outcome-driven deployment to adopt simplifications, standardization, and innovations to ensure enterprises stay ahead of the curve

The TCS Advantage

By partnering with TCS, organizations across the globe can leverage:

- **Industry focused approach:** TCS' industry-specific conversion offerings use domain insights and contextual knowledge to de-risk and accelerate the conversion programs. Our industry-specific content repository comprises process master lists, SAP mandatory changes, simplification list, and comprehensive test management suite
- **Partnership ecosystem:** To complement its core capabilities in the area of specialized tools, TCS has cultivated a strong partnership ecosystem. TCS leverages this ecosystem to successfully deliver on customer's conversion objective
- **Outcome-driven deployment:** TCS offers a composite conversion offering, giving customers the flexibility to choose from additional transformational objectives alongside conversion to generate incremental business value and opportunity for future readiness with cloud adoption
- **End-to-end offering:** With proven integrated consulting transformation framework in the backdrop, TCS ConvertCore leverages the full spectrum of TCS offerings and services, including advisory, consulting, organization change management, and preconfigured industry solutions - TCS Crystallus™ - to deliver on a holistic conversion experience

Awards & Recognition



To know more

Visit the [Enterprise Application Services](#) page on [tcs.com](#)

Email: EAS.Marketing@tcs.com

About Tata Consultancy Services Ltd (TCS)

Tata Consultancy Services is an IT services, consulting and business solutions organization that delivers real results to global business, ensuring a level of certainty no other firm can match. TCS offers a consulting-led, integrated portfolio of IT and IT-enabled infrastructure, engineering and assurance services. This is delivered through its unique Global Network Delivery Model™, recognized as the benchmark of excellence in software development. A part of the Tata Group, India's largest industrial conglomerate, TCS has a global footprint and is listed on the National Stock Exchange and Bombay Stock Exchange in India.

For more information, visit us at [www.tcs.com](#)

[IT Services](#)
[Business Solutions](#)
[Consulting](#)

All content / information present here is the exclusive property of Tata Consultancy Services Limited (TCS). The content / information contained here is correct at the time of publishing. No material from here may be copied, modified, reproduced, republished, uploaded, transmitted, posted or distributed in any form without prior written permission from TCS. Unauthorized use of the content / information appearing here may violate copyright, trademark and other applicable laws, and could result in criminal or civil penalties.

Copyright © 2020 Tata Consultancy Services Limited